

**Nocona General Hospital  
Board of Directors Meeting  
July 18, 2023**

**Board Members Present:**

Charles May, President  
Chris Keck, Secretary  
Ken Koontz, Vice-President  
Ron Brown  
Paula Webb

**Absent:**

Cris Lemon  
Kristal Ferguson

**Hospital Administration:**

Lance Meekins, CEO; Rebecca Hamilton, Admin Asst./HR

**Medical Staff:**

Len Dingler, MD

**Others Present:**

Brian Jackson, Jackson & Carter, PLLC  
Dr. Robert Cooper

Meeting was called to order by President Charles May at 12:31 PM.

**Approval of Previous Minutes**

Ron Brown made a motion to approve the minutes of the June 20, 2023 Regular Meeting and Paula Webb seconded. Motion carried unanimously.

**Community Input:**

None

**Old Business:**

None

**New Business:**

**Discussion and Possible Vote on June 2023 Financial Statements**

Lance presented the following report on the June 2023 Financials:

For June the hospital finished with 33 admissions; 586 outpatient discharges, including 19 surgeries; 326 ER visits; 64 ambulance calls; 323 home health visits; and 1529 clinic visits. Additionally, there were 13 observation admissions. This utilization resulted in gross revenue of \$1,784,766, under budget by about 10.755%. The average daily census was 3.2 patients with an average length of stay of 3.6 days. These utilization numbers combined with the expenses and allowances resulted in a \$380,000 loss from operations.

For year over year comparison:

- Gross revenue is under budget by about 3% this year and down about 9.5% from last year. Net revenue is down 12.0% from last year, expenses are about 1% higher.

- The ADC is down almost 1.7 patients or 33% from last year.
- Admissions are down 16%.
- The ALOS is down about 1 day.
- Outpatient discharges are down 10%.
- ER visits are down 1.2%.
- Ambulance calls are the same.
- Obs admissions are the same.
- O/P surgeries are down 9%.
- Clinic visits are up 1%.
- FTEs are down 2.0 from this time last year. However, we are utilizing two travel nurses and two travel physical therapists.

Net Revenue was under budget again by almost 13%. Expenses were about 2% over budget as we continue to utilize travel nurses and therapists. May was a productive month for QIPP as payments totaling about \$500,000 were collected. Additionally, I accrued about \$1M (less about \$200,000 remaining in the QIPP receivable from the audit) in QIPP payments to account for the May and June monthly payments and the 3<sup>rd</sup> quarter payments (March-May), which have not been received as of the end of the fiscal year.

Ken Koontz made a motion to accept the June 2023 financial report as presented. Ron Brown seconded, and the motion carried unanimously.

**Discussion and Possible Vote on the Addition of the Following RadPartners Physicians:**

|                          |                          |
|--------------------------|--------------------------|
| a. Amy Benson, MD        | b. Jayanta Chaudhuri, MD |
| c. Pejman Firouztale, MD | d. Mumtaz Syed, MD       |
| e. Kirstin Wehrugn, MD   |                          |

Ron Brown made a motion to add the RadPartners Physicians as presented and Paula Webb seconded. Motion carried unanimously.

**Discussion and Approval of All Documents Necessary to Change Manager and Operator of the Oak Manor Nursing Home, Including Giving CEO Authority to Sign Those Agreements**

Paula Webb made a motion to approve all necessary documents to change the manager and operator of the Oak Manor Nursing Home and authorize CEO Lance Meekins to sign. Ron Brown seconded, and the motion carried unanimously.

**Convene to Closed Session for the Following Purposes:**

- a) **Texas Government Code Section 551.071 – Consultation with Attorney**

The Board adjourned to Closed Session at 12:32 PM.

**Reconvene to Open Session and Take Action as Follows:**

- a) **Discussion and Possible Vote on Matters Related to Consultation with Attorney**

The Board reconvened to Open Session at 12:54 PM. No action was taken.

**Discussion and Possible Vote to Grant Hospital Privileges to Dr. Tyler Benson and Approve Contract Outlining the Parameters of His Medical Practice and Compensation**

Paula Webb made a motion to grant hospital privileges to Dr. Tyler Benson and approve the contract outlining the parameters of his medical practice and compensation. Chris Keck seconded, and the motion carried unanimously.

## **Discussion and Possible Vote to Grant Hospital Privileges to Dr. Robert Cooper and Approve Contract Outlining the Parameters of His Medical Practice and Compensation**

Ken Koontz made a motion to allow Dr. Robert Cooper to perform services at Nocona General Hospital per proforma and pending legal approval, and Paula Webb seconded. Motion carried unanimously.

### **Administrative Report**

Lance presented the following report to the Board:

#### Clinic/ER renovation

Nothing new to report regarding the renovation. Our plan is to reconvene the building committee along with David Hartwell sometime in August. We will review the initial plans that included a renovation/makeover of the clinic and ER spaces.

#### Potential New Revenue Stream

We will have an outside physician provide a presentation of a potential new revenue stream. I have been in discussion with him to move his nursing home visit billings to one of our RHCs. We have included a brief proforma in your packets that we will expand upon at the meeting. I have reviewed the plan with legal counsel and our auditors. Both have stated there is no issue with it.

#### Budget

If we proceed with the potential new revenue stream, the current year budget will be affected as both gross revenue and expenses budget did not include this potential.

#### Year to Year Comparison of Stats:

|                          | <b>FY23 (unaudited)</b> | <b>FY22 (unaudited)</b> | <b>FY21 (unaudited)</b> | <b>FY2020</b> |
|--------------------------|-------------------------|-------------------------|-------------------------|---------------|
| <b>Net Pt Revenue</b>    | \$8,178,984             | \$9,301,101             | \$9,414,000             | \$8,200,000   |
| <b>Admission</b>         | 356                     | 425                     | 392                     | 420           |
| <b>OP Discharges</b>     | 7,150                   | 7,958                   | 7,343                   | 6,034         |
| <b>Total Expenses</b>    | \$12,275,342            | \$12,144,506            | \$12,205,000            | \$11,082,000  |
| <b>Change Net Pos.</b>   | \$4,935,120             | \$4,450,745             | \$3,205,000             | \$2,100,000   |
| <b>FTEs</b>              | 113                     | 113                     | 113                     | 113           |
| <b>Days Cash on Hand</b> | 683                     | 574                     | 484                     | 460           |

**Medical Staff Report:** Nothing to Report

**Other Business:** None

Meeting was adjourned at 1:58 PM.

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Charles May, President

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Chris Keck, Secretary